

## Message Text

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PAGE 01 TAIPEI 00643 050922Z

53

ACTION EA-10

INFO OCT-01 EB-07 ISO-00 /018 W

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R 050850Z FEB 75

FM AMEMBASSY TAIPEI

TO USDOC WASHDC

INFO SECSTATE WASHDC 4161

UNCLAS TAIPEI 0643

E.O. 11652: N/A

TAGS: BFOL, TW

SUBJECT: INVESTMENT OPPORTUNITY: SAN HAO ELECTRIC &

MACHINERY WORKS CORPORATION

1. SAN HAO ELECTRIC & MACHINERY WORKS CORPORATION (WTD  
IN PREPARATION), ONE OF LARGEST TRANSFORMER MANUFACTURERS  
IN TAIWAN WITH ANNUAL SALES OF US\$2.5 MILLION, SEEKS  
TECHNICAL COOPERATION OR A JOINT VENTURE ARRANGEMENT  
WITH U.S. FIRMS FOR THE MANUFACTURE OF TRANSFORMERS 20  
MVA OR UP FOR DOMESTIC AND EXPORT MARKETS.

2. THE FIRM ONCE WAS ENGAGED IN TECHNICAL COOPERATION  
WITH OSAKA ELECTRIC COMPANY, JAPAN AND NOW CONTEMPLATES  
TO EXPAND ITS EXISTING FACILITIES WITH MODERN U.S.  
TECHNICAL KNOWHOW AND EQUIPMENT. THE PROJECT SITE IS  
LOCATED IN GOVERNMENT PLANNED INDUSTRIAL ZONE, ONLY FOUR  
MILES FROM TAIPEI CITY. U.S.\$1.5 MILLION IS SLATED FOR  
PLANT CONSTRUCTION EXPENSES. THE PROJECTED PLANT IS  
EXPECTED TO ACHIEVE AN ANNUAL OUTPUT OF 2 MILLION KVA OF  
LARGE POWER TRANSFORMERS, 70 PERCENT FOR EXPORT AND REST  
FOR LOCAL MARKET. POTENTIAL U.S. COLLABORATORS ARE SOUGHT  
BY SAN HAO TO BUILD THE NEW PLANT UNDER TECHNICAL COOPERA-  
TION AGREEMENT OR JOINT VENTURE ARRANGEMENT WITH A  
MAXIMUM PERCENTAGE OF 50 PERCENT OFFERED AS EQUITY.  
EQUIPMENT AND IMPORTANT RAW MATERIALS WILL BE ENTIRELY  
PURCHASED FROM U.S. FOR THE PROJECTED PLANT.

3. SINCE THE FIRM PLANS TO START OFF ITS EXPANSION

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PROJECT SHORTLY, DEPARTMENT ASSISTANCE IS REQUESTED TO  
DIRECT INQUIRIES ASAP FROM INTERESTED U.S. FIRMS TO MR.

SIMON C. K. KAO, EXECUTIVE VICE PRESIDENT, SAN HAO  
ELECTRIC & MACHINERY WORKS CORPORATION, 64 KAI FENG  
STREET, SEC. 2, TAIPEI, TAIWAN, CABLE ADDRESS: "SANHAOELEC"  
TAIPEI.  
UNGER

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## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01 JAN 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** n/a  
**Control Number:** n/a  
**Copy:** SINGLE  
**Draft Date:** 05 FEB 1975  
**Decaption Date:** 01 JAN 1960  
**Decaption Note:**  
**Disposition Action:** n/a  
**Disposition Approved on Date:**  
**Disposition Authority:** n/a  
**Disposition Case Number:** n/a  
**Disposition Comment:**  
**Disposition Date:** 01 JAN 1960  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
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**Document Unique ID:** 00  
**Drafter:** n/a  
**Enclosure:** n/a  
**Executive Order:** N/A  
**Errors:** N/A  
**Film Number:** D750042-0017  
**From:** TAIPEI  
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**Office:** ACTION EA  
**Original Classification:** UNCLASSIFIED  
**Original Handling Restrictions:** n/a  
**Original Previous Classification:** n/a  
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**Page Count:** 2  
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**Previous Classification:** n/a  
**Previous Handling Restrictions:** n/a  
**Reference:** n/a  
**Review Action:** RELEASED, APPROVED  
**Review Authority:** CunninFX  
**Review Comment:** n/a  
**Review Content Flags:**  
**Review Date:** 22 APR 2003  
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**Review Transfer Date:**  
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**Secure:** OPEN  
**Status:** NATIVE  
**Subject:** INVESTMENT OPPORTUNITY: SAN HAO ELECTRIC & MACHINERY WORKS CORPORATION  
**TAGS:** BFOL, TW  
**To:** COM  
**Type:** TE  
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